



YOUR GUIDE TO *Valet Selling* with JBF Mid-Cities/Grapevine

No Time to Tag? We Can Help!



We have a team of **Pro Valet Taggers** that are here to take the work out of selling all your quality items at our upcoming Mid-Cities/Grapevine sale! This guide will help you get your items ready.

- ① Inspect
- ② Organize
- ③ Drop Off



midcities.jbfsale.com



[Consignor Community Group](#)



[Instagram](#)

Pricing & Fees

How much does it cost?

Consignor Fee

\$12

All consignors are required to pre-pay consignor fee at the time of sign up

Supply Fee

\$20

This goes towards all supplies to tag your items for the **first 200 items** plus \$5 for every 50 additional items (rounded up)

No Thank You's

\$.25 each

After 5 pulled 'no thank you' items, you will be charged **\$.25** per pulled item

Batteries

\$1 each

Make sure to check that all items are working and replace any non-working batteries before dropping off to avoid fee

*Consignor fee and supply fee will be paid at the time of sign up; all other valet fees (battery, 'no thank you', additional supply fees) will be deducted from your consignor check.



If 25 or more items are rejected by the tagger, the tagger has the option to decline the tagging job and your consignor fee and initial supply fee will not be refunded.
Your items will be returned to you.



Inspect

Our Quality & Safety Standards

It is our mission to provide quality and safe items for our shoppers.
Every consignor is responsible for inspecting each item before Drop Off to ensure they follow our quality and safety standards below:



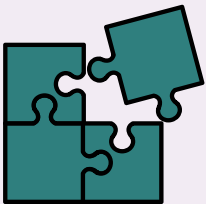
Clean

All items in great condition. Free of stains, rips & odors



Compliant

All items have been checked w/ safety & recall guides



Complete

All pieces are included & in working order

JB F Price
50-90%
off retail

Current

All items are in current season & priced appropriately

Please make sure all clothes have been washed and inspected for stains/excessive wear/holes.

Toys need to have batteries (if needed) and be in good, working condition.

All other items need to be current and clean.

Gather Items

Check all over your home!

Bedrooms

- clothing + shoes
- lamps + rugs
- gliders + rockers
- boppies + monitors

Closets

- sheets + towels
- diapers + new supplies
- step stools
- pillows + blankets
- maternity wear

Playrooms

- puzzles + games
- family DVDs
- dress up + costumes
- crafts + supplies
- instruments
- gaming systems

Bathrooms

- diaper disposal systems
- bath toys + supplies
- newborn tubs

...and check the garage!



Have any of these hot-selling items?

Large toys

- exersaucers
- rockers
- play kitchen sets
- tool bench play sets

Furniture

- toddler beds
- dressers + bassinets
- rockers + bouncers
- changing tables

Feeding supplies

- new pacifiers
- dishes + lunch boxes
- sippy cups + boosters
- safety items

Outdoor toys

- bikes + trikes
- scooters + skates
- ride-on toys
- playhouses



FALL 2024 ITEM LIMITS

MATERNITY CLOTHING



10
TAGS

BEDDING & BLANKETS
(KIDS BEDDING ONLY)



10
TAGS

PLUSH TOYS



5
TAGS
Licensed plushes are unlimited!

MOMMY MART



10
TAGS

Safety Matters



CAR SEATS: WAIVER REQUIRED

All Car Seats must be checked for recalls before selling at JBF. www.cpsc.gov/Recalls A completed **Car Seat Waiver** is required for all car seats and booster seats.

**CAR
SEAT
WAIVER**



CRIBS: WAIVER REQUIRED

All Cribs made before June 28, 2011 are no longer considered safe for infants. For cribs manufactured on or after the date above, a completed **Crib Waiver** is Required.

**CRIB
WAIVER**

INFANT SLEEP PRODUCTS

JBF accepts cribs, bassinets, cradles, bedside sleepers, and play yards that meet current Safety Standards set by the Consumer Product Safety Commission and JBF quality/condition standards.

For all other items marketed or intended to provide a sleeping accommodation for an infant up to 5 months of age, the product must have a stand, meet stability requirements, and have a side height of at least 7.5 inches. **All other infant sleep products are not accepted for resale at JBF.**

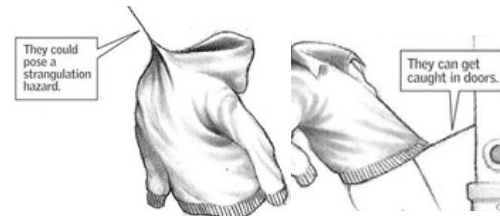


HIGH CHAIRS



High chairs must have all original straps and buckles

DRAWSTRING SAFETY



Upper Outerwear WAIST Drawstrings should be 3-inches or shorter and sewn to garment at mid-point so string cannot be pulled to one side.
Upper Outerwear NECK Drawstrings should be removed completely.

Clothing Accepted

Short and long-sleeved items: onesies, shirts, dresses



Leggings
long pants, jeans
shorts, skirts



Pajamas
swaddles,
sleep sacks



Shoes, boots
rain boots, Crocs
sandals, cleats



Jackets,
sweatshirts
sweaters



Swimsuits
sports uniform
clothing basics,
accessories



holiday outfits
costumes
fan gear, dress up..



CLOTHING INSPECTION:

All clothing and shoes will go through inspection. Please make sure to inspect ALL clothing and shoes before drop off to prevent "no thank you" fees.

NO THANK YOU ITEMS:

- X USED** underwear
- X DIRTY** shoes
- X** weighted sleep sacks (nested bean, dream, etc.)
- X** puddle jumpers
- X** stained clothing
- X** holes in clothing
- X** overly worn clothing
- X** adult accessories
- X** adult shoes
- X** school shirts with dates
- X** club/camp shirts



Non-Clothing

FEEDING: Plates, cups
sippy cups, utensils
bib, burp cloths



NURSING: NEW nipples
NEW pacifiers
bottles with nipples
removed, nursing items



BEDDING: Crib, toddler
& twin bedding,
baby blankets



ARTS & CRAFTS: new
play dough/slime,
complete craft kits
unused & complete
craft supplies



PUZZLES: Wooden,
knob, floor, family
**(MUST HAVE ALL
PIECES INCLUDED)**



BOOKS: Soft, board
picture, early readers
kid series, chapter
educational, tween
parenting books,



DVDs: Family movies
rated G, PG, PG-13 only
GAMES: Video &
family games
**(MUST HAVE ALL
PIECES INCLUDED)**



NO THANK YOU ITEMS:

There are some items we know we cannot
sell, no matter what the season, due to
safety concerns & quality standards.

X formula
X food

X USED nipples
X USED pacifiers

X basic stuffed animals
X basic soft baby toys

X drop-side cribs
X crib bumpers
X baby wedges
X full+ size beds

X adult books
X cookbooks
X self-help books

X R-rated DVDs
X adult content DVDs
X VHS tapes
X CDs

Mommy Mart
X glass
X used candles
X used makeup/lotion
X anything older than 5
years



Mommy Mart

Item Limit: 10 Tags



Kitchen: New/Like New Items

Kids Room & Nursery Décor

Current & Complete



Storage: Baskets & Organizers



Decor: Like New, Current & Trendy



Decor: Like New, Current & Trendy



Gifts: New & Unused Beauty, Bath, Hair Items, & Candles



Gifts: New/Like New Baby Shower Gifts

Large Items

These items are a "YES!" at any of our sales (and they usually sell well)!

Safety First: All items must meet safety standards. Please check for recalls and be sure all safety straps are included.

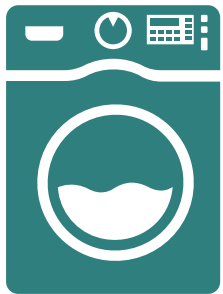


Clothing & Fabric Items

YES!



Items are
CLEAN with
NO STAINS
NO HOLES
NO EXCESSIVE WEAR



Is it clean?

After 5 'no thank you' items, you will be charged **\$.25** per 'no thank you'.

No Thank You



Items with stains



Items with pilling/
excessive wear



Items with tears/
holes



Items with odor/
stains

Shoes

YES!



Shoes are **CLEAN**
No stains, no tears
and clean soles



No Thank You



Shoes have
excess wear
& have tears



Shoes have
dirt, stains and
dirty soles



Is it clean?



**PRO TIP: Use
Magic Erasers
to clean the
rubber soles**



YES!

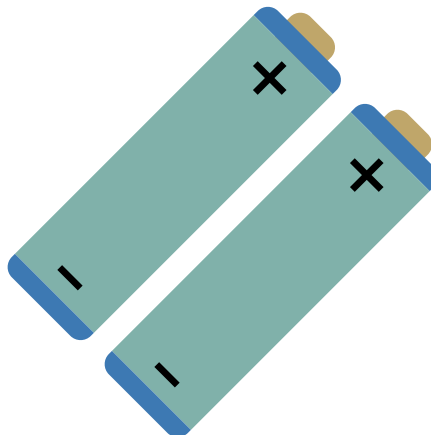
No Thank You



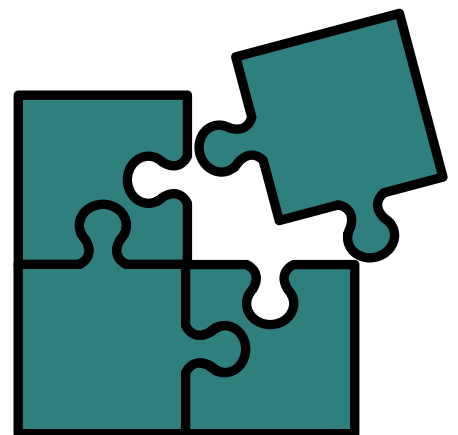
Questions while you inspect your items:



Is it clean?
Is it safe?



Does it work &
have batteries?



Are all pieces
included?



Let's Get Your Items Packed Up

You did it! Here's how to group items for your Valet Tagger.

Clothing

Girls

Boys

Basics

Accessories

Maternity

Costumes/ Dress Up

Non-Clothing

Baby Essentials

Books/Educational

Games/Puzzles

Infant/Toddler Toys

Kids Toys

Outdoor/Sports

Large Items

Equipment has
ALL parts &
pieces together

Items are not
on Recall List

Car Seats & Cribs
have a filled out
waiver per item

Fold matching
outfits together



Please pack your items in cardboard boxes and not totes. Valet taggers are not required to return totes and we do not have space to store them at the sale.



Valet Drop Off

1

Once matched with your Valet Tagger, they will contact you. Please make sure you respond within 2 days to coordinate a day & time to meet up



2

Valet Tagger will notify you once items have been tagged



3

Valet Tagger will store, transport, & place items on sales floor at Drop Off



JBF Mid-Cities/Grapevine

CONSIGNOR SCHEDULE OCTOBER 2 - 6

Presale Day!

**Thursday,
October 3**

TICKETS REQUIRED

EARLY ACCESS

8:00am

10+ hour team members

9:00am

PRIME TIME SHOPPING

\$15 ticket online
Social Ambassadors + 2 guests

11:00am

Consignors + 2 Guests

12:00pm

First Time Parents and Grandparents
Adoptive Parents and Grandparents

1:00pm

Teachers and Homeschool Parents
Military Families
First Responders + Healthcare Workers

TICKETS REQUIRED

OPEN TO THE PUBLIC

2:00 - 8:00pm

Open to the Public
\$3 entry fee or FREE with online ticket!



Opening Day!

**Friday,
October 4**

TICKETS REQUIRED

OPEN TO THE PUBLIC

10:00am - 8:00pm

Open to the Public
\$3 entry fee or FREE with online ticket!

New Merch!

**Saturday,
October 5**

TICKETS NOT REQUIRED

9:00am - 2:00pm

Open to the Public

Wednesday, October 2

Drop Off

3:00 - 7:00pm

items need to be out by 8:00p

Sunday, October 6

Pick Up

6:00 - 7:00pm

items must be picked up by 7:01p

Half Price Sale!

**Saturday,
October 5**

TICKETS REQUIRED

EARLY ACCESS

3:00pm

10+hour team members
Social Ambassadors + 2 guests

4:00pm

Consignors + 2 Guests

5:00pm - 8:00pm

PRIME TIME SHOPPING
\$5 ticket online

★ *Items without a star
on the tag are an
ADDITIONAL 50% off! ★

**Sunday,
October 6**

TICKETS NOT REQUIRED

OPEN TO THE PUBLIC

9:00am - 2:00pm

Open to the Public

★ *Items without a star
on the tag are an
ADDITIONAL 50% off! ★



Your valet tagger will drop your items at the sale.



midcities.jbfsale.com



[Consignor Community Group](#)



[Instagram](#)

Consignor Pick Up

Sunday, October 6

6:00-7:00P

NYTEX SPORTS CENTRE

8851 ICE HOUSE DRIVE, NORTH RICHLAND HILLS

1

Check in at the front table

2

Clothing:
Pick up all clothing sorted by your consignor number



3

Non Clothing:
Pick up all items sorted by your consignor number



4

Check missing tags, 'no thank you's' and pulled/recall/safety items
DOUBLE CHECK ALL ITEMS MATCH YOUR CONSIGNOR NUMBER



5

Check out:
Items will be double checked before leaving the building.



Donating your items?
Thank you for helping our community! There is no need to arrive for pick up.

Checks will be emailed by October 20.

Any valet fees (batteries, 'no thank you', additional supply fees) will be deducted from your check.



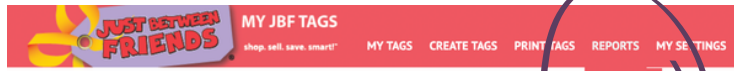
Items not picked up by 7:01pm will be donated.



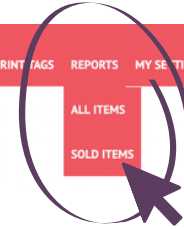
How to Check Sales & Contact Info



1 Login to your tagging profile at myjbftags.com



2 Hover over "Reports" and click "Sold Items"



3 Select 40% for your percentage.

Select your percentage:	Select your sale fee:
<input type="radio"/> 40%	<input checked="" type="radio"/> \$0.00
<input type="radio"/> 45%	<input type="radio"/> \$10.00
<input type="radio"/> 50%	<input type="radio"/> \$11.00
<input type="radio"/> 55%	<input type="radio"/> \$12.00
<input type="radio"/> 60%	<input type="radio"/> \$12.50
<input type="radio"/> 65%	<input type="radio"/> \$13.00
<input type="radio"/> 70%	<input type="radio"/> \$14.00
	<input type="radio"/> \$15.00

4 Lastly, click "Run Report" to see an estimate of what you made (minus supply, 'no thank you', & battery fees)



How to check my sales during Sale Week:



Audra Taylor

**JBF Mid-Cities/Grapevine
Owner/Event Coordinator**



audrataylor@jbfsale.com



midcities.jbfsale.com



[Consignor Community Group](#)



[Instagram](#)